

Magic Question Sheet

“(Name) would you be interested in earning an extra income of **\$300-\$400 a week** if you could earn it in just 6-8 hours **a week**?”

It is important to ask this very low key and do not come on strong, don't sell.

When people say, “Sure what is it?” the only answer is to reply: TRUST ME.

Now, you can say TRUST ME in different ways and some suggestions are:

1. _____ I would tell you more if I could but I am brand new and as a matter of fact, I would like you to come along with me to a seminar and get your opinion.
2. Look _____ I want you to get the whole story and all of the facts, can you keep next Tuesday evening free?
3. _____ I want you to get all the information from the top person in the Company or from my RVP, I know him/her personally and he/she will answer all your questions
4. If they ask, “Well tell me a little bit?” You can reply with, “_____ I can do better than that, and see that you hear the entire thing. It takes 90 minutes, come with me next Tuesday evening.”
5. If these people are close friends and really press, at the very least you can say, “OK well I can tell you this, it is one of the largest Companies in the world. It is a real ground floor opportunity that you need to see and make up your own mind. Can you keep next Tuesday evening free? I will pop by and pick you up.

Invite as many as you want, but ALWAYS BRING ONE!